



## Powerful You! Women's Network

Monthly Networking Tip  
May 2017

**Networking with a Heart!**<sup>TM</sup> 

### **NETWORKING TIP OF THE MONTH:**

#### ***Your Role as a Member of a Networking Group***

A networking group is like a family. Each member plays an integral role to the success of the group and the success of the individuals. If you think your role is complete just by paying to join or attend – think again!

Here is a list of member responsibilities to your networking group(s):

1. Invite friends and colleagues – share your connections
2. Talk about and promote the meetings – wherever you can
3. Refer members to your connections – help others and they'll help you
4. Provide leads to fellow members – reciprocation kicks in
5. Attend meetings regularly – consistency matters for relationship building
6. Participate in discussions by talking *and* listening – be open and inclusive
7. Share your knowledge, lend support – it feels good and builds rapport

When each member participates fully in the group, the group grows and thrives and so does each member.

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***Facilitators ~Ask for thoughts and feedback from the group.***

***Question for group: Does anyone have anything to add to this list?***